# Praise vs. Encouragement YOUR CHOICE!

#### **PRAISE**

#### **ENCOURAGEMENT**

1. Is General "You are a great kid." 1. Is Specific "You got 8 out of 10 correct."

- 2. Is Judgmental.
  - "That's a great job."

- 2. Is Descriptive. The goal is to allow the student to do the judging.
  - "I noticed that you were taking turns on the playground."
- 3. Places value upon the quality of the performance or product. "I really like that paper."
- 3. Emphasizes and values effort.
  - "I bet you worked hard on this one."
- 4. Emphasizes the feelings of the person doing the praising.
  "I'm so proud of the way you work in school."
- 4. Emphasizes the feelings of the student.
  - "Wow, five out of five! I bet that feels great."
- 5. Is often manipulative.
  However, this depends upon the intentions of the person doing the praising and the perceptions of the person being praised.
- 5. Avoids manipulation since the student does most of the judging.
- 6. Works only when the student believes that the praise is sincere and accurate.
- 6. Is the technique of choice for students who have low self-concepts.

## **RESULTS**

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### PRAISE

## **ENCOURAGEMENT**

Praise creates <u>cognitive dissonance</u> in students with low self-concept.

This technique reduces the change of cognitive dissonance.

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